

Monthly Indicators



December 2018

Home prices were consistently up again in most markets in 2018 but at reduced levels compared to recent years. High demand for few homes for sale fueled price increases, but evidence is mounting that inventory will finally improve in 2019. This may apply some downward pressure on prices for beleaguered home buyers. A fourth interest rate hike by the Federal Reserve in 2018 spooked the stock market to close out the year. The Fed has indicated that the number of rate increases in 2019 will be halved, which may be of little comfort to an already compressed consumer.

New Listings decreased 16.1 percent for Single Family homes and 1.7 percent for Condominium homes. Pending Sales decreased 3.8 percent for Single Family homes but increased 5.6 percent for Condominium homes. Inventory decreased 13.2 percent for Single Family homes and 21.6 percent for Condominium homes.

Median Sales Price increased 3.4 percent to \$708,750 for Single Family homes and 14.1 percent to \$493,500 for Condominium homes. Days on Market decreased 21.1 percent for Single Family homes and 24.5 percent for Condominium homes. Months Supply of Inventory decreased 8.1 percent for Single Family homes and 22.6 percent for Condominium homes.

Unemployment rates remained remarkably low again in 2018, and wages continued to improve for many U.S. households. It is generally good for all parties involved in real estate transactions when wages grow, but the percentage of increase, on average, has not kept pace with home price increases. This created an affordability crux in the second half of 2018. Housing affordability will remain an important storyline in 2019.

Quick Facts

- 8.7%

Change in Number of
Closed Sales
All Properties

+ 7.6%

Change in Number of
Median Sales Price
All Properties

- 14.5%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	12-2017	12-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		143	120	- 16.1%	1,692	1,531	- 9.5%
Pending Sales		79	76	- 3.8%	1,143	1,084	- 5.2%
Closed Sales		90	94	+ 4.4%	1,101	1,137	+ 3.3%
Days on Market Until Sale		147	116	- 21.1%	146	145	- 0.7%
Median Sales Price		\$685,500	\$708,750	+ 3.4%	\$695,000	\$710,000	+ 2.2%
Average Sales Price		\$968,559	\$854,810	- 11.7%	\$1,023,519	\$1,023,331	0.0%
Percent of List Price Received		97.4%	96.7%	- 0.7%	96.7%	96.8%	+ 0.1%
Housing Affordability Index		51	47	- 7.8%	51	47	- 7.8%
Inventory of Homes for Sale		592	514	- 13.2%	—	—	—
Months Supply of Inventory		6.2	5.7	- 8.1%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



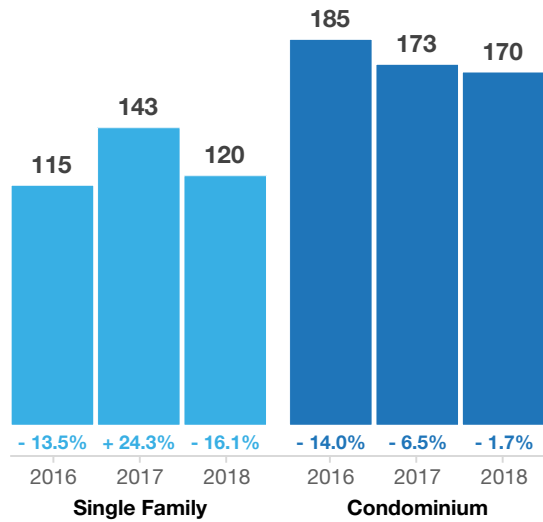
Key Metrics	Historical Sparkbars	12-2017	12-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		173	170	- 1.7%	2,055	1,919	- 6.6%
Pending Sales		107	113	+ 5.6%	1,537	1,584	+ 3.1%
Closed Sales		140	120	- 14.3%	1,453	1,654	+ 13.8%
Days on Market Until Sale		192	145	- 24.5%	154	155	+ 0.6%
Median Sales Price		\$432,500	\$493,500	+ 14.1%	\$445,000	\$500,000	+ 12.4%
Average Sales Price		\$627,597	\$674,575	+ 7.5%	\$681,424	\$724,412	+ 6.3%
Percent of List Price Received		97.7%	96.9%	- 0.8%	96.8%	97.3%	+ 0.5%
Housing Affordability Index		81	68	- 16.0%	79	67	- 15.2%
Inventory of Homes for Sale		684	536	- 21.6%	—	—	—
Months Supply of Inventory		5.3	4.1	- 22.6%	—	—	—

New Listings

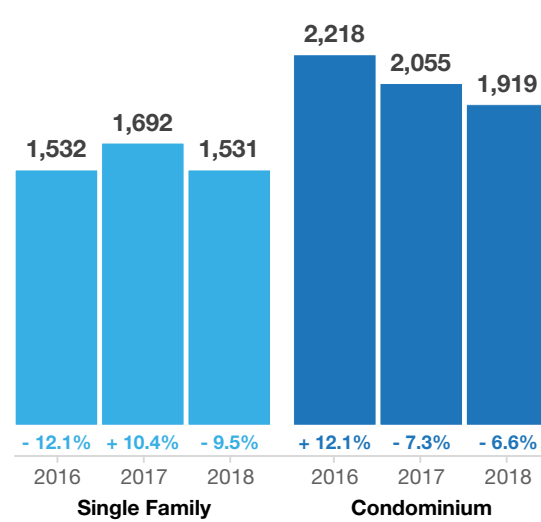
A count of the properties that have been newly listed on the market in a given month.



December

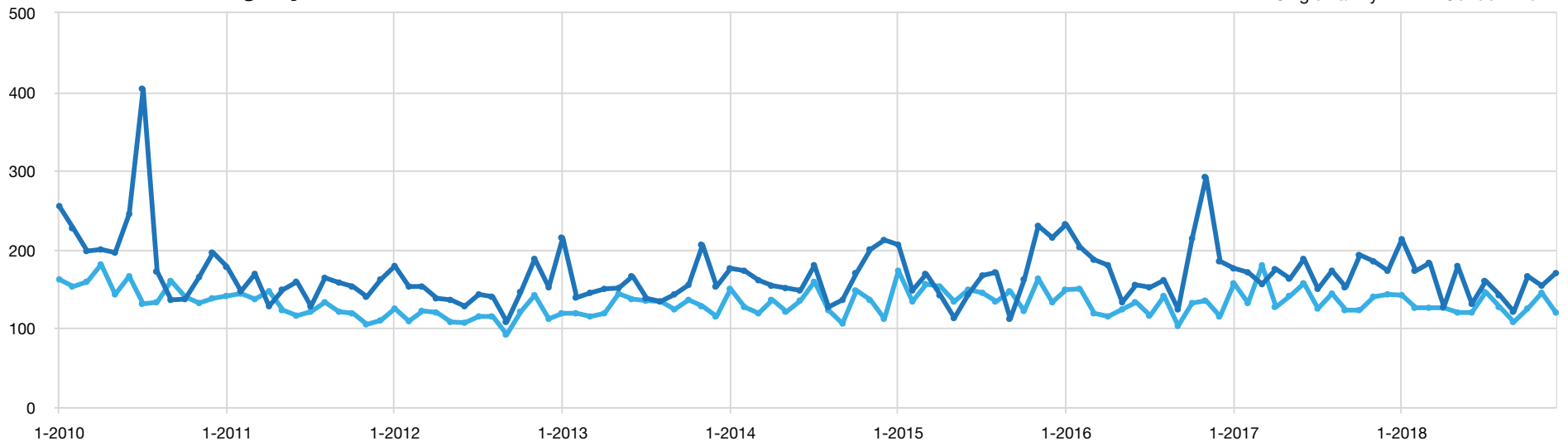


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	142	- 9.6%	213	+ 21.0%
Feb-2018	126	- 4.5%	173	+ 1.2%
Mar-2018	126	- 30.0%	183	+ 17.3%
Apr-2018	126	- 0.8%	127	- 27.4%
May-2018	120	- 14.9%	179	+ 9.8%
Jun-2018	120	- 23.6%	131	- 30.3%
Jul-2018	146	+ 16.8%	160	+ 6.7%
Aug-2018	127	- 11.8%	142	- 17.9%
Sep-2018	108	- 12.2%	121	- 20.4%
Oct-2018	125	+ 1.6%	166	- 14.0%
Nov-2018	145	+ 3.6%	154	- 16.8%
Dec-2018	120	- 16.1%	170	- 1.7%
12-Month Avg	128	- 9.2%	160	- 6.4%

Historical New Listings by Month

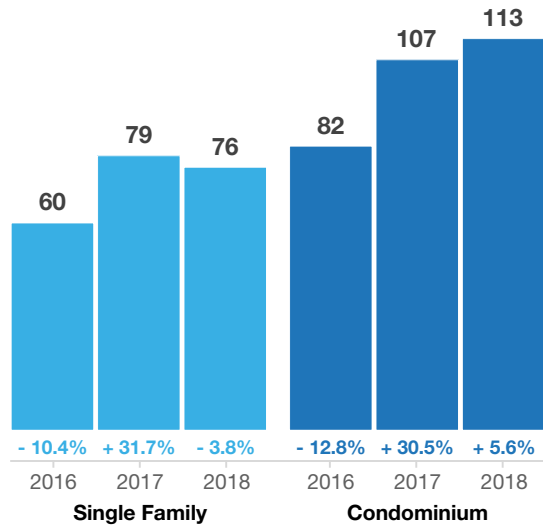


Pending Sales

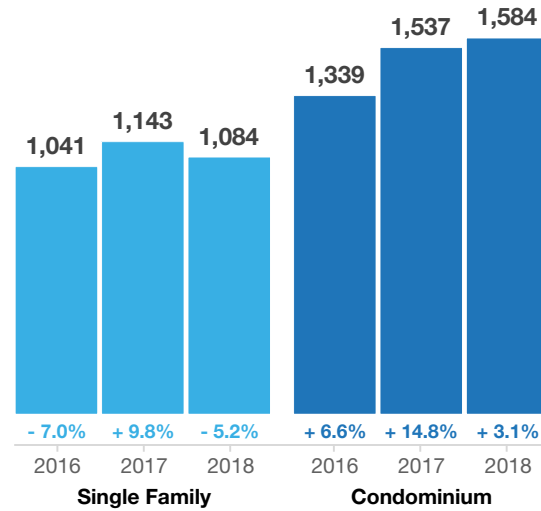
A count of the properties on which offers have been accepted in a given month.



December

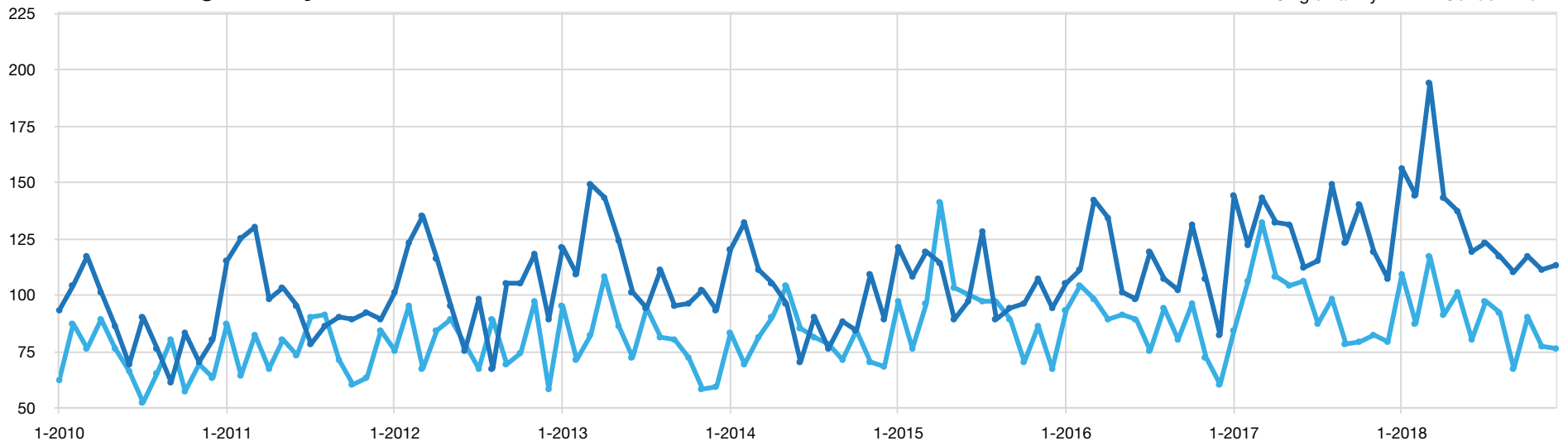


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	109	+ 29.8%	156	+ 8.3%
Feb-2018	87	- 17.9%	144	+ 18.0%
Mar-2018	117	- 11.4%	194	+ 35.7%
Apr-2018	91	- 15.7%	143	+ 8.3%
May-2018	101	- 2.9%	137	+ 4.6%
Jun-2018	80	- 24.5%	119	+ 6.3%
Jul-2018	97	+ 11.5%	123	+ 7.0%
Aug-2018	92	- 6.1%	117	- 21.5%
Sep-2018	67	- 14.1%	110	- 10.6%
Oct-2018	90	+ 13.9%	117	- 16.4%
Nov-2018	77	- 6.1%	111	- 6.7%
Dec-2018	76	- 3.8%	113	+ 5.6%
12-Month Avg	90	- 5.3%	132	+ 3.1%

Historical Pending Sales by Month

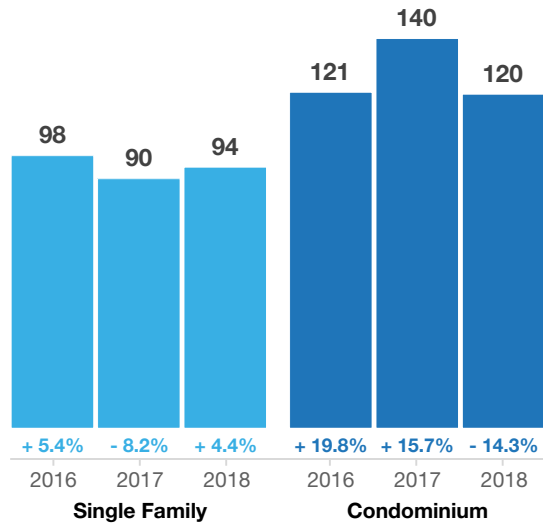


Closed Sales

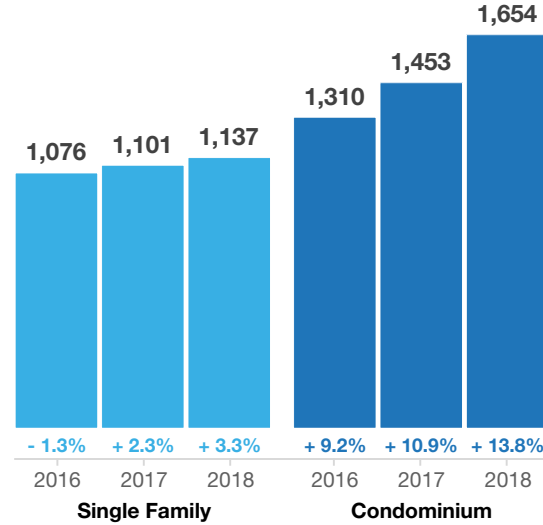
A count of the actual sales that closed in a given month.



December

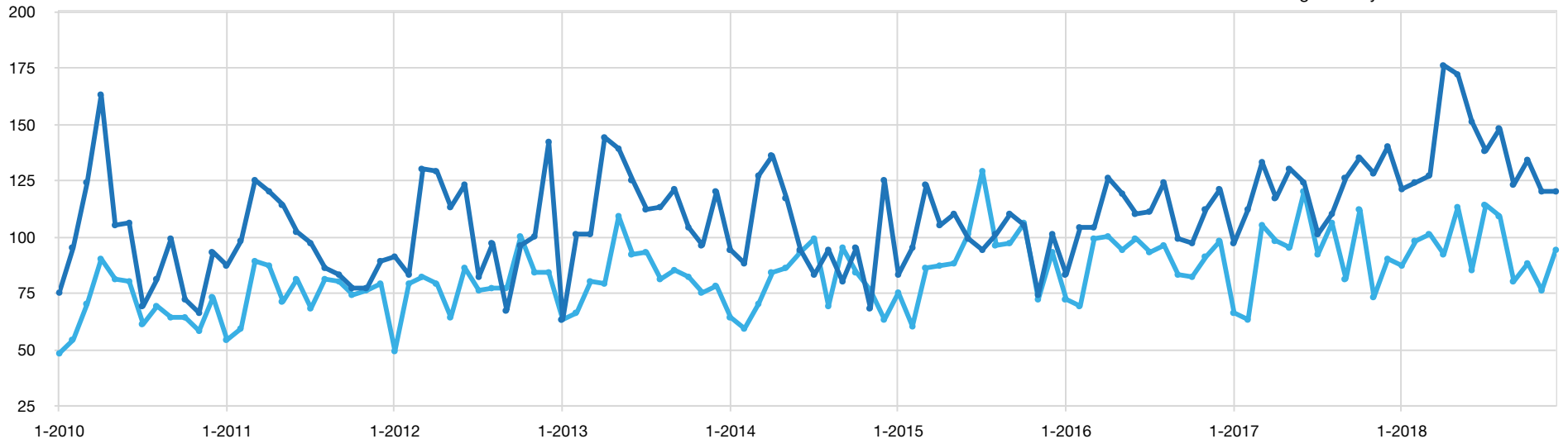


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	87	+ 31.8%	121	+ 24.7%
Feb-2018	98	+ 55.6%	124	+ 10.7%
Mar-2018	101	- 3.8%	127	- 4.5%
Apr-2018	92	- 6.1%	176	+ 50.4%
May-2018	113	+ 18.9%	172	+ 32.3%
Jun-2018	85	- 29.2%	151	+ 21.8%
Jul-2018	114	+ 23.9%	138	+ 36.6%
Aug-2018	109	+ 2.8%	148	+ 34.5%
Sep-2018	80	- 1.2%	123	- 2.4%
Oct-2018	88	- 21.4%	134	- 0.7%
Nov-2018	76	+ 4.1%	120	- 6.3%
Dec-2018	94	+ 4.4%	120	- 14.3%
12-Month Avg	95	+ 3.3%	138	+ 14.0%

Historical Closed Sales by Month

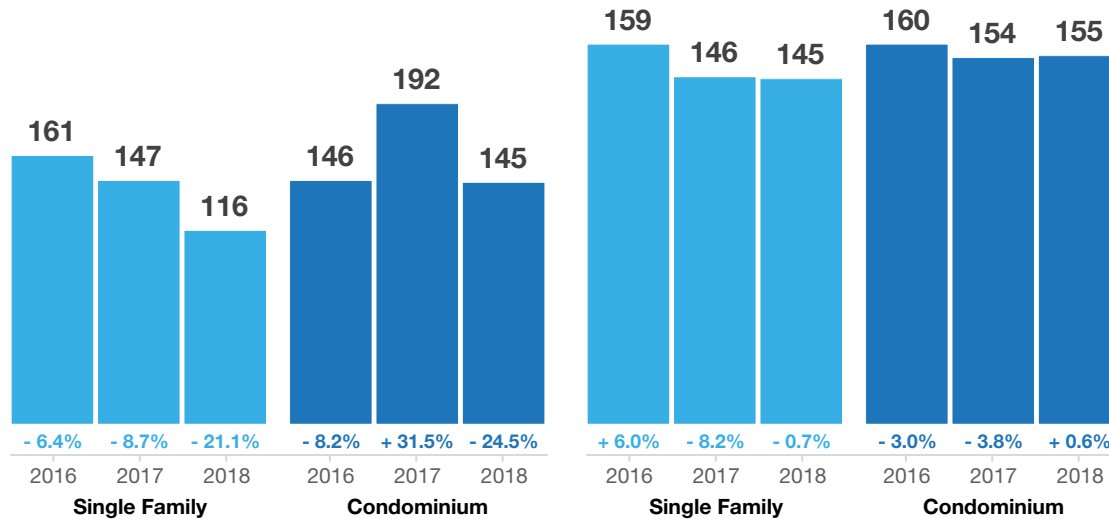


Days on Market Until Sale

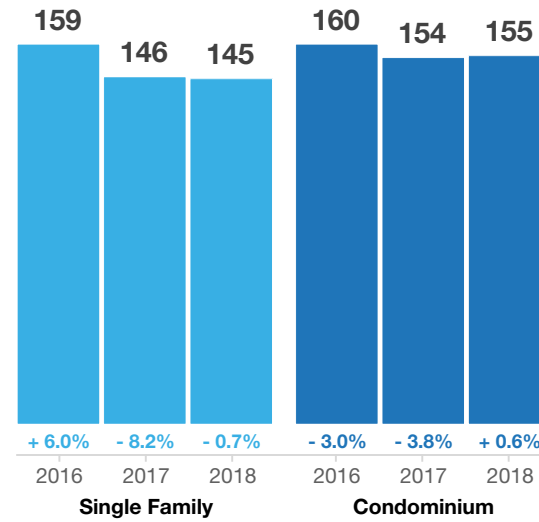
Average number of days between when a property is listed and when it closed in a given month.



December



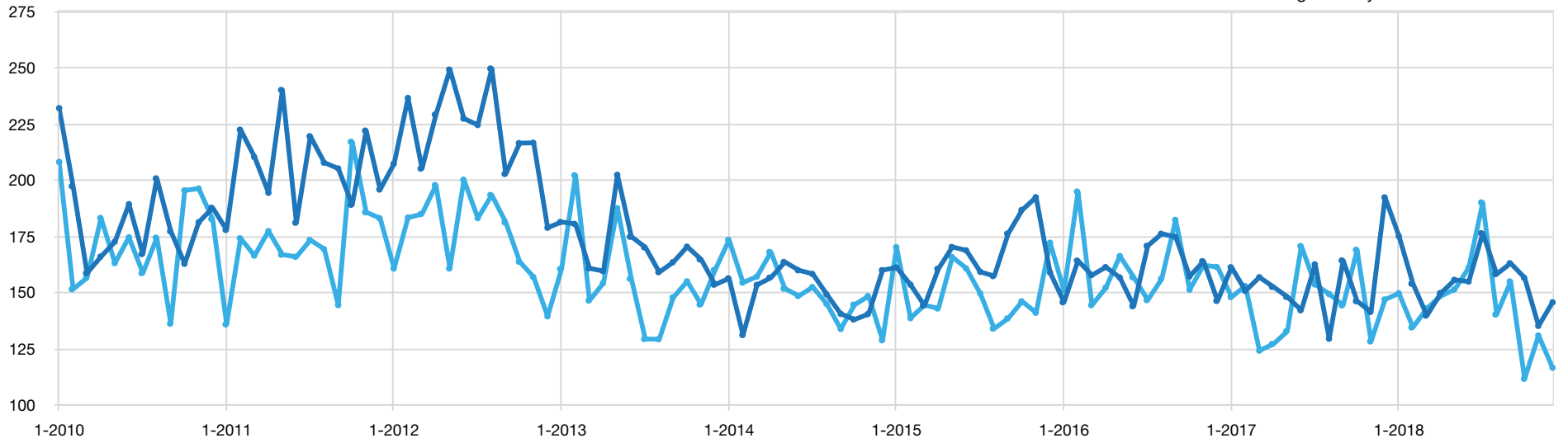
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	149	+ 0.7%	175	+ 8.7%
Feb-2018	134	- 12.4%	154	+ 2.0%
Mar-2018	143	+ 15.3%	139	- 11.5%
Apr-2018	148	+ 16.5%	149	- 2.0%
May-2018	151	+ 14.4%	155	+ 4.7%
Jun-2018	161	- 5.3%	155	+ 9.2%
Jul-2018	190	+ 24.2%	176	+ 8.6%
Aug-2018	140	- 6.0%	158	+ 22.5%
Sep-2018	155	+ 7.6%	163	- 0.6%
Oct-2018	111	- 34.3%	156	+ 6.8%
Nov-2018	131	+ 2.3%	135	- 4.3%
Dec-2018	116	- 21.1%	145	- 24.5%
12-Month Avg*	145	- 0.7%	155	+ 0.6%

* Days on Market for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

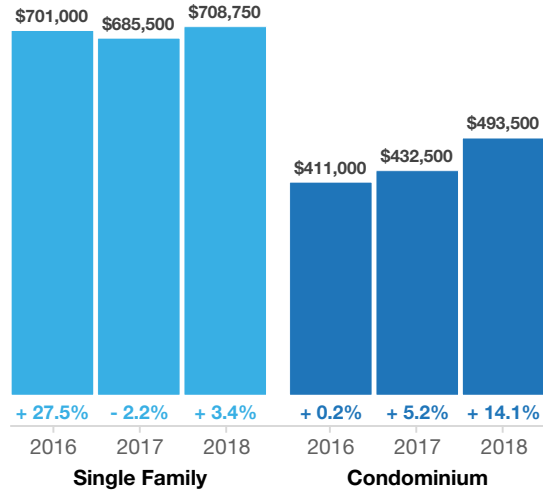


Median Sales Price

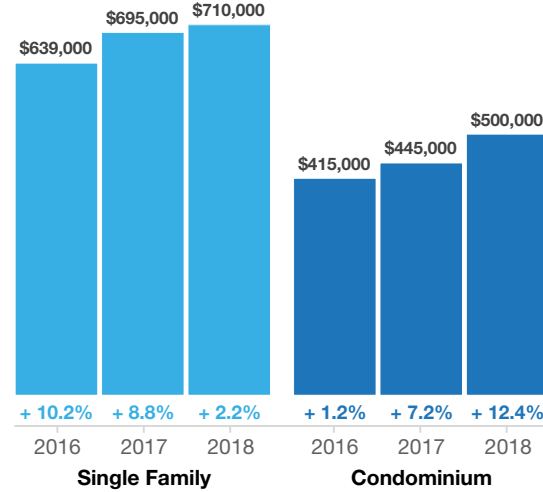
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



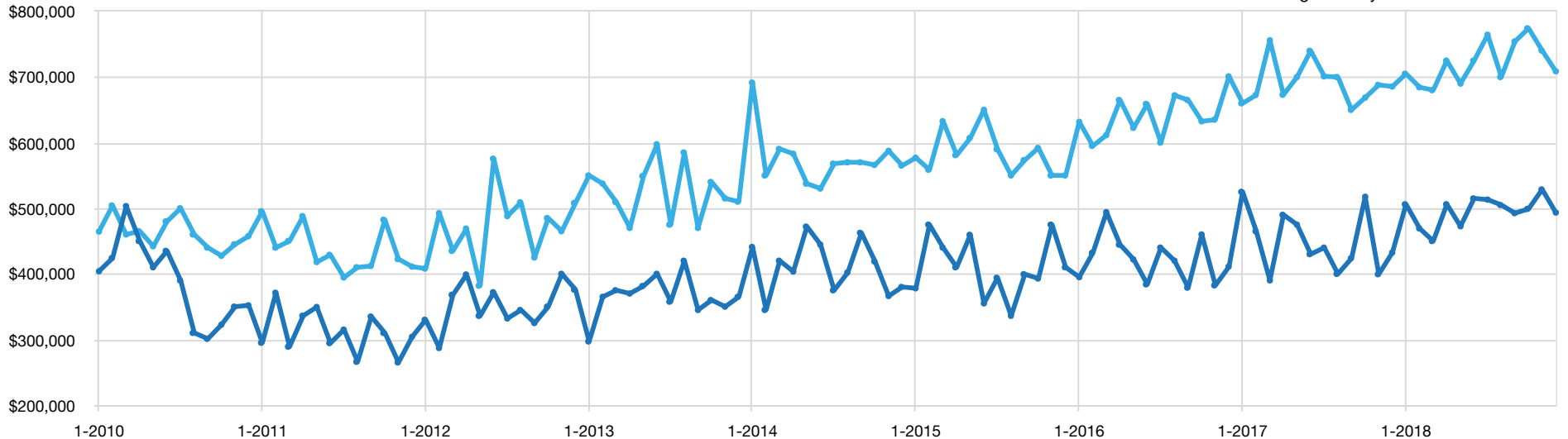
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	\$705,000	+ 6.8%	\$506,000	- 3.6%
Feb-2018	\$684,350	+ 1.8%	\$469,250	+ 0.9%
Mar-2018	\$680,000	- 10.1%	\$450,000	+ 15.4%
Apr-2018	\$725,000	+ 7.7%	\$506,113	+ 3.3%
May-2018	\$690,000	- 1.4%	\$472,500	- 0.5%
Jun-2018	\$725,000	- 2.0%	\$515,000	+ 19.8%
Jul-2018	\$764,500	+ 9.1%	\$513,163	+ 16.6%
Aug-2018	\$700,000	0.0%	\$504,998	+ 26.2%
Sep-2018	\$754,248	+ 16.0%	\$492,500	+ 16.2%
Oct-2018	\$774,223	+ 15.8%	\$499,000	- 3.6%
Nov-2018	\$740,398	+ 7.6%	\$528,650	+ 32.3%
Dec-2018	\$708,750	+ 3.4%	\$493,500	+ 14.1%
12-Month Avg*	\$710,000	+ 2.2%	\$500,000	+ 12.4%

* Median Sales Price for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month

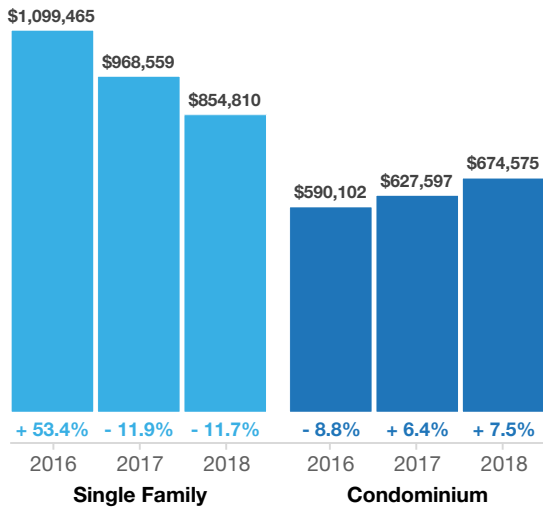


Average Sales Price

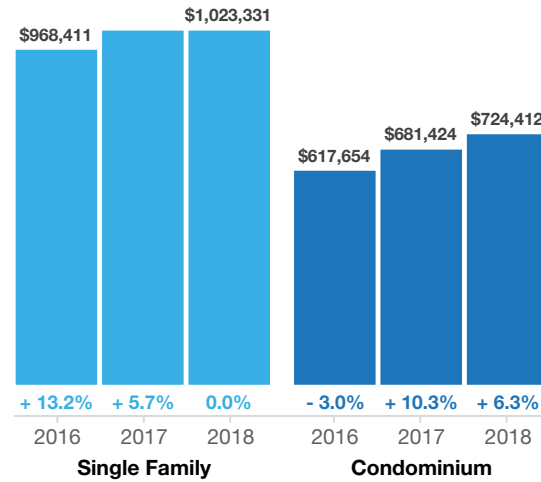
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



December



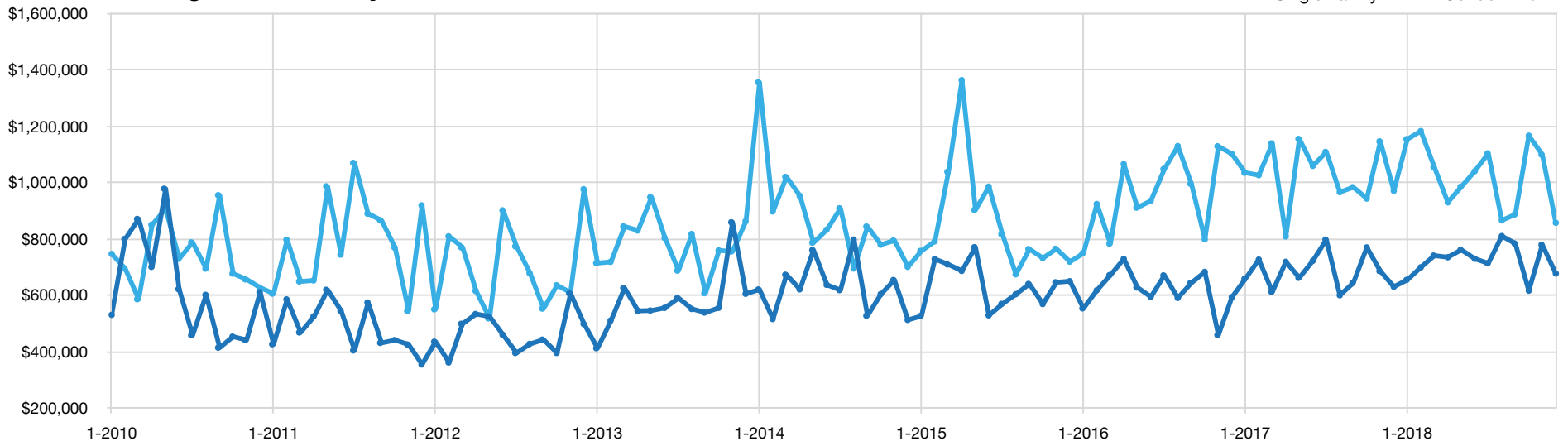
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	\$1,151,931	+ 11.6%	\$651,825	- 0.6%
Feb-2018	\$1,180,498	+ 15.3%	\$696,502	- 3.8%
Mar-2018	\$1,052,880	- 7.4%	\$738,198	+ 21.1%
Apr-2018	\$927,469	+ 15.1%	\$732,331	+ 2.3%
May-2018	\$982,847	- 14.7%	\$758,613	+ 15.0%
Jun-2018	\$1,038,374	- 1.8%	\$727,059	+ 1.0%
Jul-2018	\$1,101,322	- 0.5%	\$710,601	- 10.6%
Aug-2018	\$863,491	- 10.4%	\$807,571	+ 35.2%
Sep-2018	\$884,347	- 9.9%	\$781,151	+ 21.8%
Oct-2018	\$1,164,405	+ 23.8%	\$613,650	- 20.0%
Nov-2018	\$1,097,242	- 4.1%	\$776,570	+ 13.7%
Dec-2018	\$854,810	- 11.7%	\$674,575	+ 7.5%
12-Month Avg*	\$1,023,331	0.0%	\$724,412	+ 6.3%

* Avg. Sales Price for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month

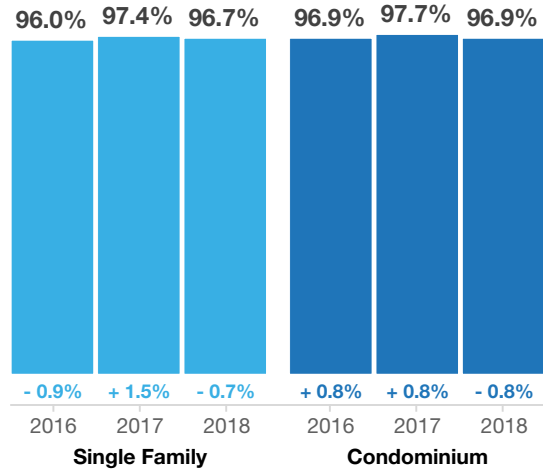


Percent of List Price Received

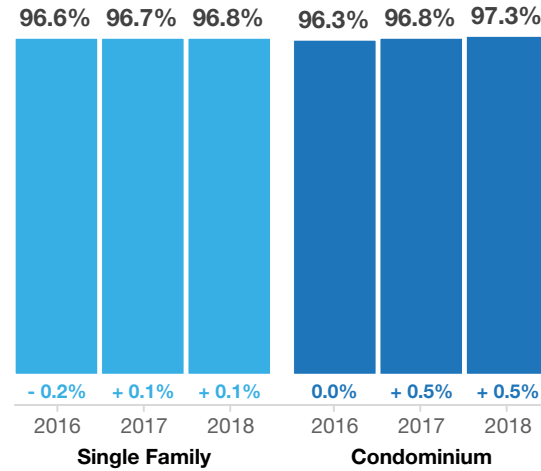
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



December



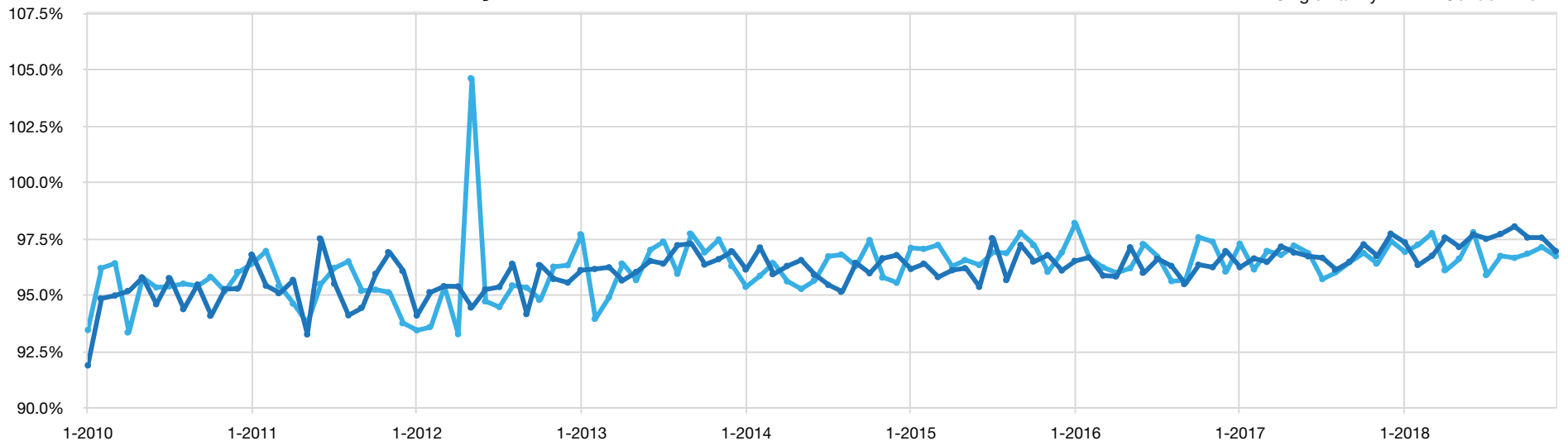
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	96.9%	- 0.4%	97.3%	+ 1.1%
Feb-2018	97.2%	+ 1.1%	96.3%	- 0.3%
Mar-2018	97.7%	+ 0.8%	96.7%	+ 0.3%
Apr-2018	96.1%	- 0.7%	97.5%	+ 0.4%
May-2018	96.6%	- 0.6%	97.1%	+ 0.2%
Jun-2018	97.8%	+ 1.0%	97.7%	+ 1.0%
Jul-2018	95.9%	+ 0.2%	97.5%	+ 0.9%
Aug-2018	96.7%	+ 0.7%	97.7%	+ 1.7%
Sep-2018	96.6%	+ 0.2%	98.0%	+ 1.6%
Oct-2018	96.8%	0.0%	97.5%	+ 0.3%
Nov-2018	97.1%	+ 0.7%	97.5%	+ 0.8%
Dec-2018	96.7%	- 0.7%	96.9%	- 0.8%
12-Month Avg*	96.8%	+ 0.2%	97.3%	+ 0.6%

* Pct. of List Price Received for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

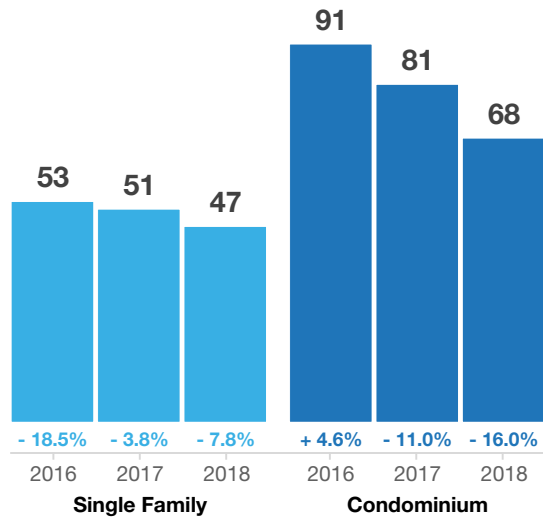


Housing Affordability Index

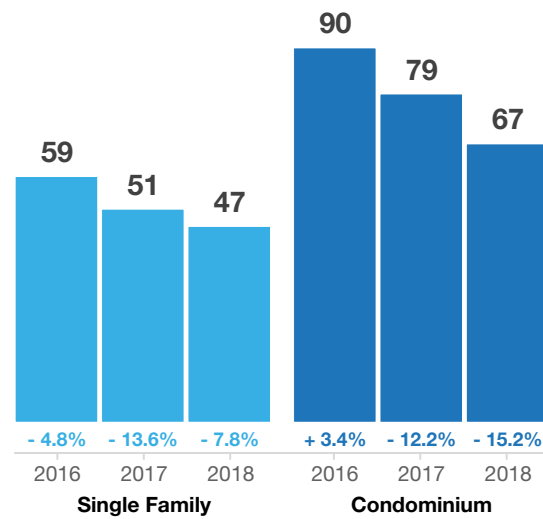
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



December

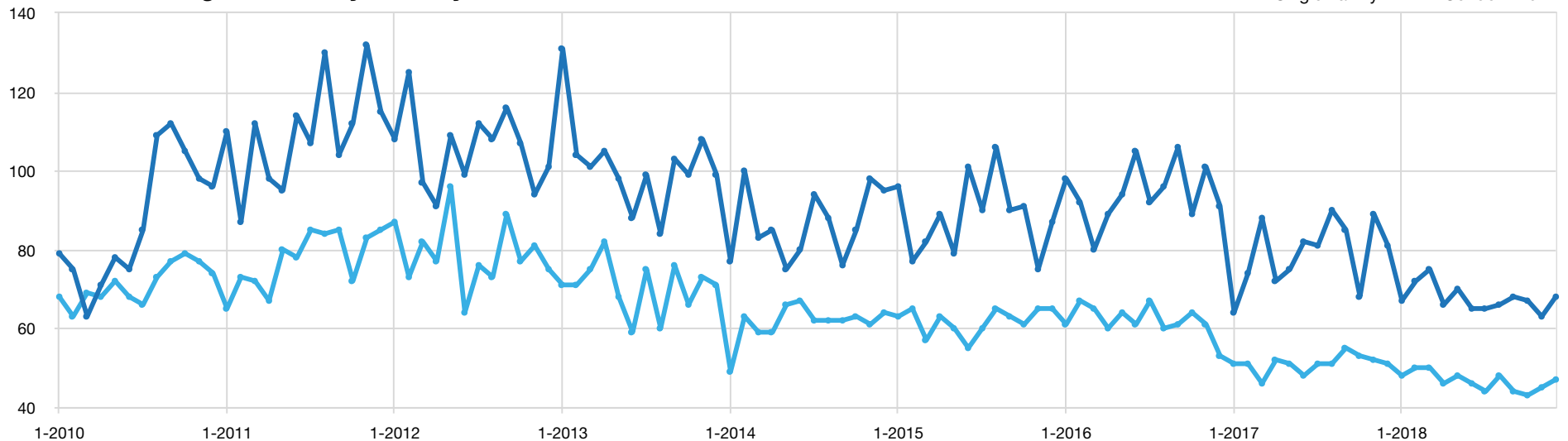


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	48	- 5.9%	67	+ 4.7%
Feb-2018	50	- 2.0%	72	- 2.7%
Mar-2018	50	+ 8.7%	75	- 14.8%
Apr-2018	46	- 11.5%	66	- 8.3%
May-2018	48	- 5.9%	70	- 6.7%
Jun-2018	46	- 4.2%	65	- 20.7%
Jul-2018	44	- 13.7%	65	- 19.8%
Aug-2018	48	- 5.9%	66	- 26.7%
Sep-2018	44	- 20.0%	68	- 20.0%
Oct-2018	43	- 18.9%	67	- 1.5%
Nov-2018	45	- 13.5%	63	- 29.2%
Dec-2018	47	- 7.8%	68	- 16.0%
12-Month Avg	47	- 7.8%	68	- 13.9%

Historical Housing Affordability Index by Month

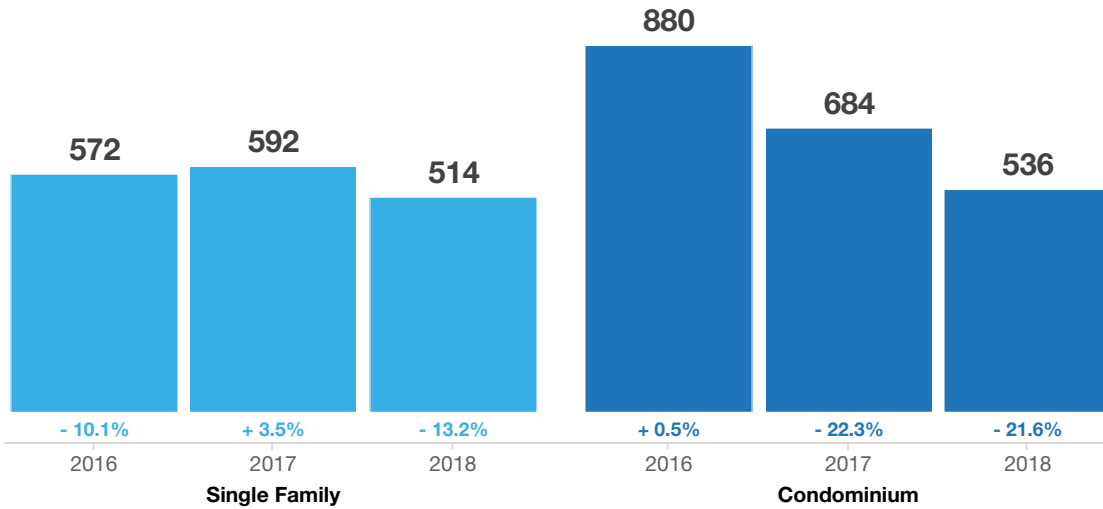


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

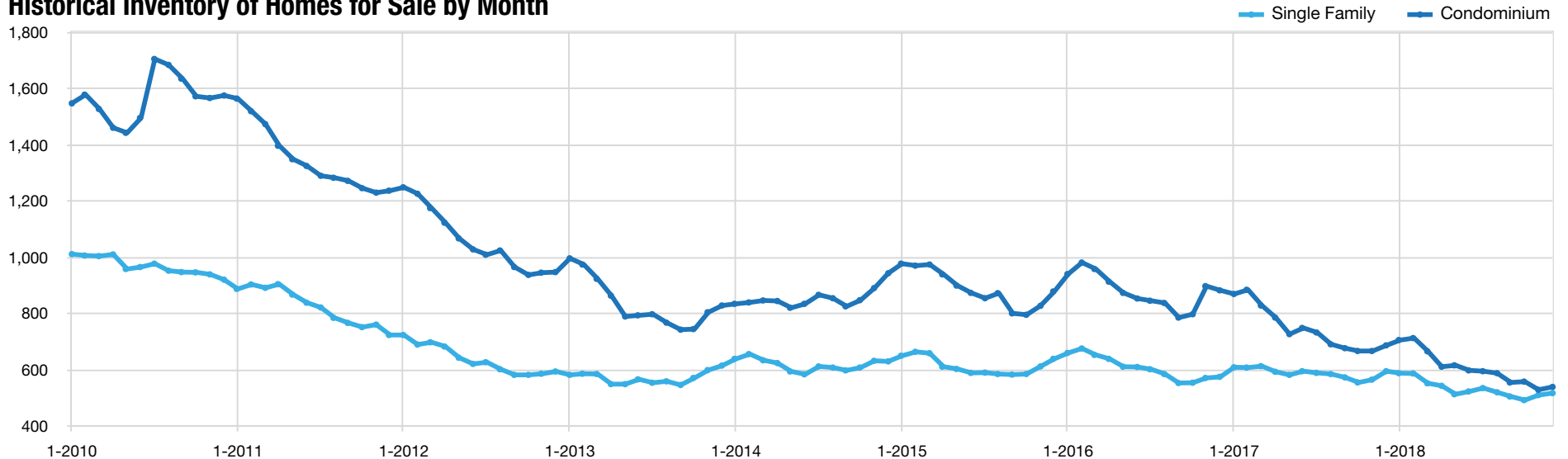


December



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	585	- 3.5%	703	- 18.9%
Feb-2018	584	- 3.5%	710	- 19.5%
Mar-2018	549	- 10.0%	663	- 19.7%
Apr-2018	540	- 8.5%	608	- 22.3%
May-2018	510	- 11.9%	613	- 15.3%
Jun-2018	520	- 12.2%	595	- 20.2%
Jul-2018	532	- 9.2%	592	- 18.9%
Aug-2018	517	- 11.2%	585	- 15.0%
Sep-2018	502	- 11.9%	552	- 18.1%
Oct-2018	489	- 11.4%	555	- 16.4%
Nov-2018	507	- 9.8%	526	- 20.8%
Dec-2018	514	- 13.2%	536	- 21.6%
12-Month Avg	529	- 9.7%	603	- 19.0%

Historical Inventory of Homes for Sale by Month

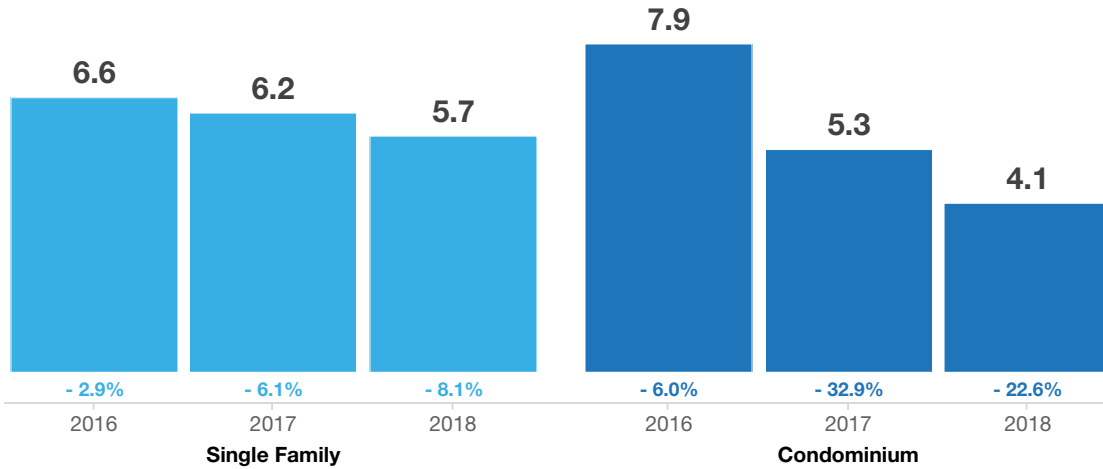


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



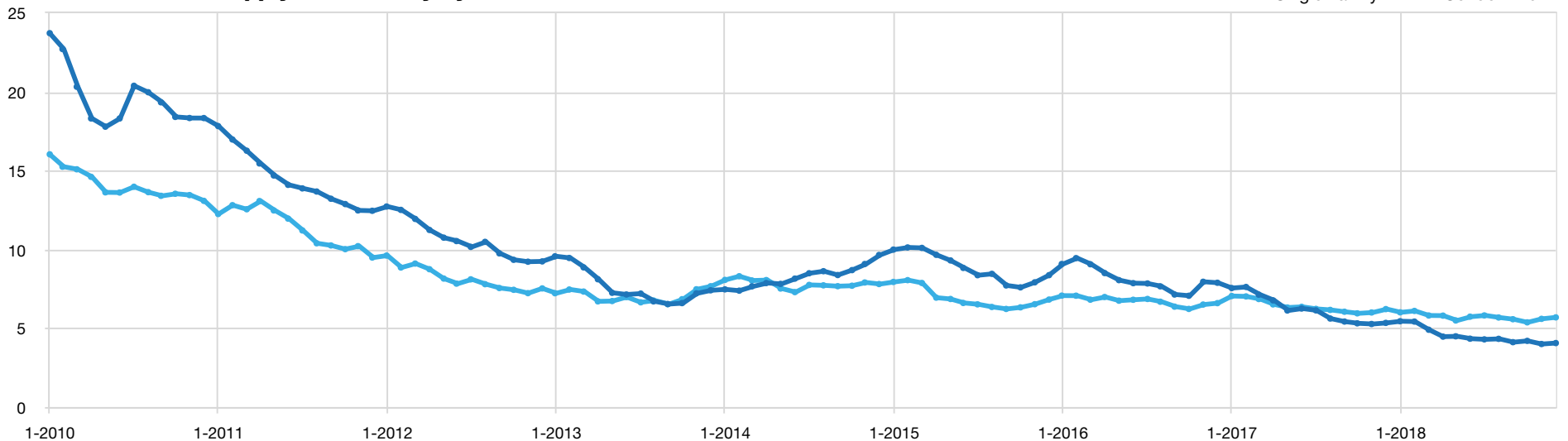
December



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2018	6.0	- 14.3%	5.4	- 28.9%
Feb-2018	6.1	- 12.9%	5.4	- 28.9%
Mar-2018	5.8	- 15.9%	4.9	- 31.0%
Apr-2018	5.8	- 10.8%	4.5	- 33.8%
May-2018	5.5	- 12.7%	4.5	- 26.2%
Jun-2018	5.7	- 10.9%	4.3	- 31.7%
Jul-2018	5.8	- 6.5%	4.3	- 29.5%
Aug-2018	5.7	- 8.1%	4.3	- 23.2%
Sep-2018	5.6	- 6.7%	4.1	- 24.1%
Oct-2018	5.4	- 8.5%	4.2	- 20.8%
Nov-2018	5.6	- 6.7%	4.0	- 24.5%
Dec-2018	5.7	- 8.1%	4.1	- 22.6%
12-Month Avg*	5.7	- 10.5%	4.5	- 27.5%

* Months Supply for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2017	12-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		341	325	- 4.7%	4,145	3,915	- 5.5%
Pending Sales		200	214	+ 7.0%	2,870	2,873	+ 0.1%
Closed Sales		252	230	- 8.7%	2,775	2,987	+ 7.6%
Days on Market Until Sale		177	139	- 21.5%	155	156	+ 0.6%
Median Sales Price		\$569,500	\$612,500	+ 7.6%	\$580,000	\$615,000	+ 6.0%
Average Sales Price		\$742,030	\$744,908	+ 0.4%	\$802,719	\$839,852	+ 4.6%
Percent of List Price Received		97.4%	96.9%	- 0.5%	96.6%	97.0%	+ 0.4%
Housing Affordability Index		62	55	- 11.3%	61	54	- 11.5%
Inventory of Homes for Sale		1,603	1,371	- 14.5%	—	—	—
Months Supply of Inventory		6.7	5.7	- 14.9%	—	—	—

Single Family Monthly Sales Volume

December 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	December 2018			November 2018			December 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$3,275,000	\$822,500	8	\$7,417,751	\$920,000	8	\$7,922,500	\$1,080,000
Hana	0	--	--	1	\$1,450,000	\$1,450,000	1	\$749,000	\$749,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$3,370,000	\$3,370,000	4	\$8,725,000	\$2,130,000	2	\$4,160,000	\$2,080,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	11	\$6,884,000	\$610,000	9	\$5,556,000	\$575,000	8	\$5,696,500	\$677,000
Kapalua	0	--	--	0	--	--	1	\$2,995,000	\$2,995,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	12	\$13,478,500	\$838,000	12	\$14,662,000	\$781,500	21	\$17,254,962	\$670,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	7	\$6,509,797	\$775,297	3	\$4,900,000	\$1,675,000	5	\$4,452,000	\$740,000
Lahaina	3	\$2,350,000	\$800,000	2	\$4,675,000	\$2,337,500	5	\$8,170,000	\$1,000,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	11	\$7,790,000	\$648,500	3	\$3,671,000	\$636,000	7	\$6,435,000	\$835,000
Maui Meadows	4	\$4,880,000	\$1,252,500	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	4	\$3,065,600	\$825,000	1	\$875,000	\$875,000	2	\$1,865,000	\$932,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	5	\$4,326,000	\$672,000	3	\$2,175,000	\$700,000	4	\$4,051,000	\$742,000
Spreckelsville/Paia/Kuau	5	\$4,597,000	\$790,000	1	\$913,437	\$913,437	2	\$6,280,200	\$3,140,100
Wailea/Makena	2	\$3,960,000	\$1,980,000	3	\$10,500,000	\$2,100,000	1	\$2,092,000	\$2,092,000
Wailuku	21	\$13,908,124	\$690,435	23	\$16,355,190	\$717,490	22	\$14,937,130	\$621,758
Lanai	1	\$450,000	\$450,000	2	\$1,365,000	\$682,500	0	--	--
Molokai	3	\$1,508,127	\$559,000	1	\$150,000	\$150,000	1	\$110,000	\$110,000
All MLS	94	\$80,352,148	\$708,750	76	\$83,390,378	\$740,398	90	\$87,170,292	\$685,500

Condominium Monthly Sales Volume

December 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	December 2018			November 2018			December 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	14	\$19,174,000	\$973,500	9	\$18,428,000	\$1,500,000	12	\$8,047,450	\$572,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	5	\$885,500	\$138,500	3	\$472,500	\$140,000	1	\$115,000	\$115,000
Kapalua	3	\$6,735,074	\$1,500,000	2	\$1,780,000	\$890,000	3	\$5,833,000	\$725,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	44	\$21,359,080	\$426,000	52	\$27,745,388	\$414,500	64	\$27,867,059	\$387,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	5	\$2,610,502	\$527,500	7	\$4,108,000	\$639,000	3	\$1,944,000	\$585,000
Maalaea	3	\$1,009,000	\$330,000	2	\$965,250	\$482,625	5	\$1,773,375	\$327,875
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	14	\$7,080,400	\$406,250	15	\$8,079,000	\$515,000	16	\$7,458,500	\$438,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	10	\$12,878,000	\$1,357,500	13	\$22,445,800	\$1,288,800	14	\$25,778,661	\$1,329,000
Wailuku	22	\$9,217,495	\$435,000	13	\$5,493,595	\$480,000	21	\$8,917,500	\$492,650
Lanai	0	--	--	2	\$3,250,000	\$1,625,000	0	--	--
Molokai	0	--	--	2	\$420,900	\$210,450	1	\$129,000	\$129,000
All MLS	120	\$80,949,051	\$493,500	120	\$93,188,433	\$528,650	140	\$87,863,545	\$432,500

Land Monthly Sales Volume

December 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	December 2018			November 2018			December 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	5	\$2,618,000	\$480,250	2	\$1,150,000	\$575,000	4	\$1,600,000	\$387,500
Hana	0	--	--	0	--	--	1	\$450,000	\$450,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	3	\$1,399,000	\$450,000	0	--	--	3	\$2,635,750	\$869,000
Kahakuloa	0	--	--	0	--	--	1	\$300,000	\$300,000
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	1	\$775,000	\$775,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	1	\$700,000	\$700,000	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$2,700,625	\$698,750	1	\$878,850	\$878,850	1	\$960,000	\$960,000
Lahaina	0	--	--	0	--	--	2	\$2,151,000	\$1,075,500
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	3	\$2,225,000	\$525,000	2	\$507,000	\$253,500	1	\$250,000	\$250,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	0	--	--	3	\$2,205,000	\$555,000
Wailuku	1	\$385,000	\$385,000	0	--	--	0	--	--
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	0	--	--	5	\$631,000	\$125,000
All MLS	16	\$10,027,625	\$511,125	5	\$2,535,850	\$465,000	22	\$11,957,750	\$475,000

Single Family Sales – Year to Date

December 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-18 YTD Sales	Dec-17 YTD Sales	Unit Change	Percent Change	Dec-18 YTD Average	Dec-17 YTD Average	Dollar Change	Percent Change	Dec-18 YTD Median	Dec-17 YTD Median	Dollar Change	Percent Change	Dec-18 YTD Volume	Dec-17 YTD Volume	Dollar Change	Percent Change
Haiku	92	85	+7	+8.2%	\$956,427	\$885,623	+\$70,804	+8.0%	\$842,500	\$753,500	+\$89,000	+11.8%	\$87,991,251	\$75,277,954	+\$12,713,297	+16.9%
Hana	20	10	+10	+100.0%	\$1,019,245	\$1,506,658	-\$487,414	-32.4%	\$762,500	\$1,148,542	-\$386,042	-33.6%	\$20,384,890	\$15,066,583	+\$5,318,307	+35.3%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	36	23	+13	+56.5%	\$2,117,367	\$1,996,185	+\$121,182	+6.1%	\$1,837,500	\$1,780,000	+\$57,500	+3.2%	\$76,225,202	\$45,912,250	+\$30,312,952	+66.0%
Kahakuloa	2	1	+1	+100.0%	\$875,000	\$575,000	+\$300,000	+52.2%	\$875,000	\$575,000	+\$300,000	+52.2%	\$1,750,000	\$575,000	+\$1,175,000	+204.3%
Kahului	137	149	-12	-8.1%	\$672,956	\$614,313	+\$58,643	+9.5%	\$677,500	\$601,000	+\$76,500	+12.7%	\$92,194,990	\$91,532,587	+\$662,403	+0.7%
Kapalua	8	8	0	0.0%	\$3,867,913	\$2,615,000	+\$1,252,913	+47.9%	\$2,840,000	\$2,487,500	+\$352,500	+14.2%	\$30,943,300	\$20,920,000	+\$10,023,300	+47.9%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	171	190	-19	-10.0%	\$1,120,494	\$920,979	+\$199,515	+21.7%	\$700,000	\$702,000	-\$2,000	-0.3%	\$191,604,453	\$174,986,031	+\$16,618,422	+9.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	71	79	-8	-10.1%	\$1,094,835	\$1,013,718	+\$81,118	+8.0%	\$950,000	\$849,000	+\$101,000	+11.9%	\$77,733,317	\$80,083,700	-\$2,350,383	-2.9%
Lahaina	53	65	-12	-18.5%	\$1,725,694	\$1,644,166	+\$81,528	+5.0%	\$850,000	\$1,100,000	-\$250,000	-22.7%	\$91,461,800	\$106,870,798	-\$15,408,998	-14.4%
Maalaea	1	1	0	0.0%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%
Makawao/Olinda/Haliimaile	63	58	+5	+8.6%	\$745,644	\$767,897	-\$22,254	-2.9%	\$648,500	\$634,500	+\$14,000	+2.2%	\$46,975,557	\$44,538,048	+\$2,437,509	+5.5%
Maui Meadows	31	28	+3	+10.7%	\$1,211,923	\$1,380,248	-\$168,325	-12.2%	\$1,325,000	\$1,280,000	+\$45,000	+3.5%	\$37,569,600	\$38,646,930	-\$1,077,330	-2.8%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	32	42	-10	-23.8%	\$1,002,269	\$963,749	+\$38,520	+4.0%	\$924,000	\$877,500	+\$46,500	+5.3%	\$32,072,600	\$40,477,444	-\$8,404,844	-20.8%
Olowalu	1	1	0	0.0%	\$1,360,000	\$801,500	+\$558,500	+69.7%	\$1,360,000	\$801,500	+\$558,500	+69.7%	\$1,360,000	\$801,500	+\$558,500	+69.7%
Pukalani	41	53	-12	-22.6%	\$783,310	\$769,599	+\$13,711	+1.8%	\$704,000	\$680,500	+\$23,500	+3.5%	\$32,115,700	\$40,788,750	-\$8,673,050	-21.3%
Spreckelsville/Paia/Kuau	28	24	+4	+16.7%	\$1,161,743	\$2,663,087	-\$1,501,344	-56.4%	\$795,000	\$1,216,250	-\$421,250	-34.6%	\$32,528,812	\$63,914,099	-\$31,385,287	-49.1%
Wailea/Makena	34	28	+6	+21.4%	\$3,173,324	\$4,480,996	-\$1,307,672	-29.2%	\$1,805,000	\$2,243,500	-\$438,500	-19.5%	\$107,893,000	\$125,467,888	-\$17,574,888	-14.0%
Wailuku	264	215	+49	+22.8%	\$659,653	\$648,875	+\$10,778	+1.7%	\$658,425	\$617,435	+\$40,990	+6.6%	\$174,148,488	\$139,508,208	+\$34,640,280	+24.8%
Lanai	21	19	+2	+10.5%	\$548,000	\$400,579	+\$147,421	+36.8%	\$460,000	\$385,000	+\$75,000	+19.5%	\$11,508,000	\$7,611,000	+\$3,897,000	+51.2%
Molokai	31	22	+9	+40.9%	\$486,018	\$473,416	+\$12,601	+2.7%	\$320,000	\$388,500	-\$68,500	-17.6%	\$15,066,551	\$10,415,160	+\$4,651,391	+44.7%
All MLS	1,137	1,101	+36	+3.3%	\$1,023,331	\$1,023,519	-\$187	-0.0%	\$710,000	\$695,000	+\$15,000	+2.2%	\$1,163,527,511	\$1,126,893,930	+\$36,633,581	+3.3%

Total Condominium Sales – Year to Date

December 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-18 YTD Sales	Dec-17 YTD Sales	Unit Change	Percent Change	Dec-18 YTD Average	Dec-17 YTD Average	Dollar Change	Percent Change	Dec-18 YTD Median	Dec-17 YTD Median	Dollar Change	Percent Change	Dec-18 YTD Volume	Dec-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	173	129	+44	+34.1%	\$1,104,534	\$1,068,258	+\$36,276	+3.4%	\$801,000	\$780,000	+\$21,000	+2.7%	\$191,084,387	\$137,805,334	+\$53,279,053	+38.7%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	35	35	0	0.0%	\$159,829	\$131,794	+\$28,035	+21.3%	\$125,000	\$95,000	+\$30,000	+31.6%	\$5,594,000	\$4,612,780	+\$981,220	+21.3%
Kapalua	45	55	-10	-18.2%	\$2,062,936	\$1,994,251	+\$68,685	+3.4%	\$1,031,250	\$950,000	+\$81,250	+8.6%	\$92,832,112	\$109,683,787	-\$16,851,675	-15.4%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	611	581	+30	+5.2%	\$490,177	\$460,429	+\$29,747	+6.5%	\$410,000	\$375,000	+\$35,000	+9.3%	\$299,497,868	\$267,509,518	+\$31,988,350	+12.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	87	75	+12	+16.0%	\$633,595	\$536,477	+\$97,118	+18.1%	\$526,500	\$505,000	+\$21,500	+4.3%	\$55,122,773	\$40,235,755	+\$14,887,018	+37.0%
Maalaea	46	43	+3	+7.0%	\$441,590	\$366,513	+\$75,077	+20.5%	\$427,500	\$323,600	+\$103,900	+32.1%	\$20,313,150	\$15,760,075	+\$4,553,075	+28.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	244	223	+21	+9.4%	\$487,980	\$463,621	+\$24,359	+5.3%	\$438,500	\$415,000	+\$23,500	+5.7%	\$119,067,044	\$103,387,503	+\$15,679,541	+15.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	10	-4	-40.0%	\$631,000	\$561,700	+\$69,300	+12.3%	\$603,000	\$555,000	+\$48,000	+8.6%	\$3,786,000	\$5,617,000	-\$1,831,000	-32.6%
Spreckelsville/Paia/Kuau	4	1	+3	+300.0%	\$369,000	\$354,000	+\$15,000	+4.2%	\$373,500	\$354,000	+\$19,500	+5.5%	\$1,476,000	\$354,000	+\$1,122,000	+316.9%
Wailea/Makena	216	141	+75	+53.2%	\$1,533,203	\$1,695,956	-\$162,753	-9.6%	\$1,184,950	\$1,150,000	+\$34,950	+3.0%	\$331,171,895	\$239,129,828	+\$92,042,067	+38.5%
Wailuku	168	133	+35	+26.3%	\$402,194	\$381,114	+\$21,080	+5.5%	\$439,375	\$407,000	+\$32,375	+8.0%	\$67,568,602	\$50,688,109	+\$16,880,493	+33.3%
Lanai	4	10	-6	-60.0%	\$2,050,000	\$1,226,450	+\$823,550	+67.1%	\$1,625,000	\$895,000	+\$730,000	+81.6%	\$8,200,000	\$12,264,500	-\$4,064,500	-33.1%
Molokai	15	16	-1	-6.3%	\$164,233	\$143,828	+\$20,405	+14.2%	\$158,000	\$116,125	+\$41,875	+36.1%	\$2,463,500	\$2,301,250	+\$162,250	+7.1%
All MLS	1,654	1,453	+201	+13.8%	\$724,412	\$681,424	+\$42,988	+6.3%	\$500,000	\$445,000	+\$55,000	+12.4%	\$1,198,177,331	\$990,109,439	+\$208,067,892	+21.0%

Fee Simple Condominium Sales – Year to Date

December 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-18 YTD Sales	Dec-17 YTD Sales	Unit Change	Percent Change	Dec-18 YTD Average	Dec-17 YTD Average	Dollar Change	Percent Change	Dec-18 YTD Median	Dec-17 YTD Median	Dollar Change	Percent Change	Dec-18 YTD Volume	Dec-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	156	114	+42	+36.8%	\$1,188,483	\$1,171,148	+\$17,335	+1.5%	\$877,500	\$890,500	-\$13,000	-1.5%	\$185,403,387	\$133,510,884	+\$51,892,503	+38.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	35	35	0	0.0%	\$159,829	\$131,794	+\$28,035	+21.3%	\$125,000	\$95,000	+\$30,000	+31.6%	\$5,594,000	\$4,612,780	+\$981,220	+21.3%
Kapalua	45	55	-10	-18.2%	\$2,062,936	\$1,994,251	+\$68,685	+3.4%	\$1,031,250	\$950,000	+\$81,250	+8.6%	\$92,832,112	\$109,683,787	-\$16,851,675	-15.4%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	604	571	+33	+5.8%	\$491,021	\$462,977	+\$28,044	+6.1%	\$410,000	\$378,365	+\$31,635	+8.4%	\$296,576,568	\$264,360,018	+\$32,216,550	+12.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	81	73	+8	+11.0%	\$668,378	\$546,669	+\$121,709	+22.3%	\$540,000	\$510,000	+\$30,000	+5.9%	\$54,138,647	\$39,906,855	+\$14,231,792	+35.7%
Maalaea	32	32	0	0.0%	\$508,406	\$398,231	+\$110,175	+27.7%	\$535,000	\$385,000	+\$150,000	+39.0%	\$16,269,000	\$12,743,400	+\$3,525,600	+27.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	213	187	+26	+13.9%	\$509,777	\$485,172	+\$24,605	+5.1%	\$465,000	\$440,000	+\$25,000	+5.7%	\$108,582,439	\$90,727,200	+\$17,855,239	+19.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	10	-4	-40.0%	\$631,000	\$561,700	+\$69,300	+12.3%	\$603,000	\$555,000	+\$48,000	+8.6%	\$3,786,000	\$5,617,000	-\$1,831,000	-32.6%
Spreckelsville/Paia/Kuau	4	1	+3	+300.0%	\$369,000	\$354,000	+\$15,000	+4.2%	\$373,500	\$354,000	+\$19,500	+5.5%	\$1,476,000	\$354,000	+\$1,122,000	+316.9%
Wailea/Makena	216	141	+75	+53.2%	\$1,533,203	\$1,695,956	-\$162,753	-9.6%	\$1,184,950	\$1,150,000	+\$34,950	+3.0%	\$331,171,895	\$239,129,828	+\$92,042,067	+38.5%
Wailuku	168	133	+35	+26.3%	\$402,194	\$381,114	+\$21,080	+5.5%	\$439,375	\$407,000	+\$32,375	+8.0%	\$67,568,602	\$50,688,109	+\$16,880,493	+33.3%
Lanai	4	10	-6	-60.0%	\$2,050,000	\$1,226,450	+\$823,550	+67.1%	\$1,625,000	\$895,000	+\$730,000	+81.6%	\$8,200,000	\$12,264,500	-\$4,064,500	-33.1%
Molokai	14	13	+1	+7.7%	\$172,107	\$158,865	+\$13,242	+8.3%	\$159,000	\$120,000	+\$39,000	+32.5%	\$2,409,500	\$2,065,250	+\$344,250	+16.7%
All MLS	1,578	1,376	+202	+14.7%	\$743,985	\$702,343	+\$41,642	+5.9%	\$509,163	\$465,000	+\$44,163	+9.5%	\$1,174,008,150	\$966,423,611	+\$207,584,539	+21.5%

Leasehold Condominium Sales – Year to Date

December 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-18 YTD Sales	Dec-17 YTD Sales	Unit Change	Percent Change	Dec-18 YTD Average	Dec-17 YTD Average	Dollar Change	Percent Change	Dec-18 YTD Median	Dec-17 YTD Median	Dollar Change	Percent Change	Dec-18 YTD Volume	Dec-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	17	15	+2	+13.3%	\$334,176	\$286,297	+\$47,880	+16.7%	\$265,000	\$244,450	+\$20,550	+8.4%	\$5,681,000	\$4,294,450	+\$1,386,550	+32.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	7	10	-3	-30.0%	\$417,329	\$314,950	+\$102,379	+32.5%	\$472,000	\$247,500	+\$224,500	+90.7%	\$2,921,300	\$3,149,500	-\$228,200	-7.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	6	2	+4	+200.0%	\$164,021	\$164,450	-\$429	-0.3%	\$164,313	\$164,450	-\$137	-0.1%	\$984,126	\$328,900	+\$655,226	+199.2%
Maalaea	14	11	+3	+27.3%	\$288,868	\$274,243	+\$14,625	+5.3%	\$282,450	\$290,000	-\$7,550	-2.6%	\$4,044,150	\$3,016,675	+\$1,027,475	+34.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	31	36	-5	-13.9%	\$338,213	\$351,675	-\$13,462	-3.8%	\$150,000	\$154,375	-\$4,375	-2.8%	\$10,484,605	\$12,660,303	-\$2,175,698	-17.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	3	-2	-66.7%	\$54,000	\$78,667	-\$24,667	-31.4%	\$54,000	\$75,000	-\$21,000	-28.0%	\$54,000	\$236,000	-\$182,000	-77.1%
All MLS	76	77	-1	-1.3%	\$318,016	\$307,608	+\$10,407	+3.4%	\$242,500	\$225,000	+\$17,500	+7.8%	\$24,169,181	\$23,685,828	+\$483,353	+2.0%

Land Sales – Year to Date

December 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-18 YTD Sales	Dec-17 YTD Sales	Unit Change	Percent Change	Dec-18 YTD Average	Dec-17 YTD Average	Dollar Change	Percent Change	Dec-18 YTD Median	Dec-17 YTD Median	Dollar Change	Percent Change	Dec-18 YTD Volume	Dec-17 YTD Volume	Dollar Change	Percent Change
Haiku	53	33	+20	+60.6%	\$570,652	\$483,323	+\$87,329	+18.1%	\$475,000	\$400,000	+\$75,000	+18.8%	\$30,244,550	\$15,949,668	+\$14,294,882	+89.6%
Hana	8	9	-1	-11.1%	\$460,000	\$361,111	+\$98,889	+27.4%	\$467,500	\$425,000	+\$42,500	+10.0%	\$3,680,000	\$3,250,000	+\$430,000	+13.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	10	16	-6	-37.5%	\$645,973	\$700,234	-\$54,261	-7.7%	\$649,500	\$793,500	-\$144,000	-18.1%	\$6,459,731	\$11,203,750	-\$4,744,019	-42.3%
Kahakuloa	0	2	-2	-100.0%	--	\$383,750	--	--	--	\$383,750	--	--	\$0	\$767,500	-\$767,500	-100.0%
Kahului	2	3	-1	-33.3%	\$1,583,750	\$291,667	+\$1,292,083	+443.0%	\$1,583,750	\$315,000	+\$1,268,750	+402.8%	\$3,167,500	\$875,000	+\$2,292,500	+262.0%
Kapalua	0	6	-6	-100.0%	--	\$963,167	--	--	--	\$825,000	--	--	\$0	\$5,779,000	-\$5,779,000	-100.0%
Kaupo	1	0	+1	--	\$1,450,000	--	--	--	\$1,450,000	--	--	--	\$1,450,000	\$0	+\$1,450,000	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	13	8	+5	+62.5%	\$698,846	\$603,625	+\$95,221	+15.8%	\$415,000	\$473,500	-\$58,500	-12.4%	\$9,085,000	\$4,829,000	+\$4,256,000	+88.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	35	15	+20	+133.3%	\$652,201	\$982,813	-\$330,612	-33.6%	\$650,000	\$465,000	+\$185,000	+39.8%	\$22,827,025	\$14,742,189	+\$8,084,836	+54.8%
Lahaina	11	8	+3	+37.5%	\$1,320,136	\$970,000	+\$350,136	+36.1%	\$1,500,000	\$932,500	+\$567,500	+60.9%	\$14,521,500	\$7,760,000	+\$6,761,500	+87.1%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	10	14	-4	-28.6%	\$566,590	\$563,736	+\$2,854	+0.5%	\$400,000	\$507,500	-\$107,500	-21.2%	\$5,665,900	\$7,892,300	-\$2,226,400	-28.2%
Maui Meadows	1	3	-2	-66.7%	\$725,000	\$467,833	+\$257,167	+55.0%	\$725,000	\$501,000	+\$224,000	+44.7%	\$725,000	\$1,403,500	-\$678,500	-48.3%
Nahiku	2	0	+2	--	\$323,000	--	--	--	\$323,000	--	--	--	\$646,000	\$0	+\$646,000	--
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$765,000	--	--	--	\$765,000	--	--	\$0	\$1,530,000	-\$1,530,000	-100.0%
Olowalu	1	1	0	0.0%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%
Pukalani	5	47	-42	-89.4%	\$383,400	\$329,292	+\$54,108	+16.4%	\$375,000	\$325,650	+\$49,350	+15.2%	\$1,917,000	\$15,476,740	-\$13,559,740	-87.6%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%
Wailea/Makena	6	5	+1	+20.0%	\$5,297,500	\$646,000	+\$4,651,500	+720.0%	\$5,725,000	\$550,000	+\$5,175,000	+940.9%	\$31,785,000	\$3,230,000	+\$28,555,000	+884.1%
Wailuku	19	28	-9	-32.1%	\$378,912	\$377,021	+\$1,891	+0.5%	\$315,000	\$322,500	-\$7,500	-2.3%	\$7,199,325	\$10,556,574	-\$3,357,249	-31.8%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	18	20	-2	-10.0%	\$226,883	\$144,770	+\$82,113	+56.7%	\$205,000	\$132,500	+\$72,500	+54.7%	\$4,083,900	\$2,895,400	+\$1,188,500	+41.0%
All MLS	196	221	-25	-11.3%	\$749,655	\$500,184	+\$249,471	+49.9%	\$480,200	\$370,000	+\$110,200	+29.8%	\$146,932,431	\$110,540,621	+\$36,391,810	+32.9%